



# 21 KEY TAKEAWAYS

PROGRAM PLANNING



FUNDING & FINANCING



RULES & REGULATIONS

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- 01** The demand for wheelchair-accessible vehicles has tended to be lower than anticipated among partnerships not designed primarily to serve seniors and people with disabilities.
- 02** A Federal Transit Administration memo has clarified some of the uncertainties regarding the applicability of Americans with Disabilities Act requirements.
- 03** The drug and alcohol testing required of drivers by federal regulation was initially considered to be a potentially significant hurdle, but concerns have diminished due to the “taxicab exemption”.
- 04** Antidiscrimination requirements under Title VI have not been significant obstacles in most partnerships.
- 05** A subsidy-only program is often the lowest-cost option among public agency-TNC partnerships. However, it routinely comes at the expense of ready access to driver and customer information and the ability to set certain performance standards.
- 06** Transit agencies must resist the temptation to pursue on-demand partnerships primarily for the purpose of demonstrating that they are at the forefront of innovative programming.
- 07** Selecting a service area for pilots usually requires considerable analysis on the part of staff, particularly when boundaries don’t coincide with those of municipalities or transit districts.
- 08** On-demand programs are poised to become more common in rural and suburban areas.
- 09** Programs that subsidize rides by a fixed amount per trip—often a flat rate—are often administratively simpler and easier for consumers to understand.
- 10** For partnerships involving Via, public agencies often make payments based on vehicle-service hours rather than trips provided. These payment schemes tend to involve multi-variable formulas, and they spur Via to launch operations in communities it does not already serve.



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- 11** Transit agencies are exploring strategies to more closely align the options provided to each passenger with their individualized mobility needs, to stretch budgets.
- 12** The federal government has been an active financial contributor to many on-demand programs, particularly those advancing technological innovation.
- 13** Local businesses and organizations working to improve mobility are a growing source of funding for on-demand initiatives.
- 14** On-demand programs created to replace lightly used bus routes can be less costly than these more traditional services. Agency representatives, however, advise caution when exploring a reallocation of public dollars to these programs.
- 15** Several administrators found that their programs needed more time than originally anticipated for public awareness to grow and promotional efforts to take hold. Pilots are often extended.
- 16** Most agencies perform major marketing activities, including social media, in-house. Certain tasks, particularly those related to on-street promotion, however, can be effectively performed by TNCs.
- 17** Successful promotion involves positioning a program as part of a larger transit system rather than a separate initiative. Payment integration and co-branding facilitate this process.
- 18** On-demand programs, with emphasis on on-line reservations, provide opportunities for agencies to garner new insights about customers.
- 19** Although dedicated staff time is critical during the initial pilot phase, after a program grows more established, a regular call or meeting between the agency and the TNC partner usually provides sufficient opportunity to effectively communicate.
- 20** Contrary to some concerns, most program administrators are satisfied with the quantity of data received from private-sector partners.
- 21** Although the evaluation of programs has lagged, such evaluations are becoming more prevalent. New resources and tools are now available.